Opening Keynote 1



Overview of New 2021 Conservation Improvement Program Rebates and Services

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Conservation Improvement Program Overview



- Energy utilities in MN are required to promote and deliver energy efficiency programs for their customers (State legislation)
- Regulated by the MN Department of Commerce (DOC), Division of Energy Resources (DER), and the MN Public Utilities Commission (PUC) to ensure:
 - Ratepayer dollars are used effectively
 - Annual energy savings and spending are reported accurately
- MN is a national leader regarding energy efficiency and has been recognized by the American Council for an Energy-Efficient Economy (ACEEE)
- Triennial planning process
- 2020 results and thank you for your participation!

2021 C & I Rebate Programs & Services



- Heating system rebates
- Smart thermostats (NEW)
- Water heating rebates
- Process equipment rebates
- Commercial laundry
- Commercial fireplace
- Garage door hinge
- Garage air curtains
- Foodservice equipment rebates

Prescriptive rebates

Custom rebates

Custom rebates

- Natural Gas Energy Analysis (MODIFIED for 2021)
- Steam Trap Audit program (MODIFIED for 2021)
- Multi-Family Building Efficiency program (MODIFIED for 2021)
- Design / Engineering programs (MODIFIED for 2021)

Programs & Services

What's A Prescriptive Rebate?



What is a prescriptive rebate?

 A standardized, predetermined list of rebates for CenterPoint Energy customers who add, replace, or retrofit natural gas equipment with high-efficiency performance.
 These rebates are set dollar amounts or rates.

Prescriptive rebate offerings:

- Boilers and boiler system components
- Boiler tune-ups
- Steam trap repair/replacement
- Space heating system
- Water heaters
- Commercial laundry
- Garage door hinges and air curtains
- Commercial fireplace
- Process equipment
- Foodservice equipment

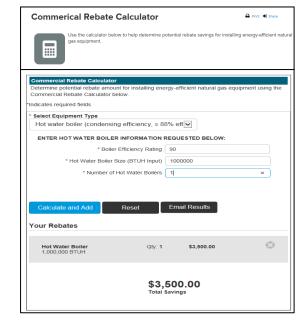
CenterPointEnergy.com/BusinessRebates

What Will The Prescriptive Rebate Amount Be?



Estimate your rebate amount when you're installing new or replacing old equipment using our <u>Commercial Rebate Calculator</u>

- Simply select the equipment piece
- Enter in required info
- Find out the potential rebate amount your customer will receive



CenterPointEnergy.com/RebateCalculator

What's A Custom Rebate?



What is the custom rebate program?

The custom rebate program is designed to provide rebate opportunities for natural gassaving technologies not covered in our Prescriptive rebate offerings for natural gasconsumption in a manufacturing process, or for heating or water heating.

Criteria to determine rebate level

- A buy-down to as low as a one-year payback
- Up to 50% incremental equipment cost
- Up to 25% of equipment cost

For a project to be approved for a custom rebate:

- Contact CenterPoint Energy early in the idea or proposal stage to review the project.
- Provide project scope, energy savings calculations and project costs.

New for 2021! Custom rebates now qualify for a trade ally incentive!

CenterPointEnergy.com/MNCustom

Engineering Assistance Program



Engineering Assistance program:

If further engineering assistance is needed identifying energy efficiency projects, this program provides funding for a portion of the engineering fees.

- Customers can receive up to \$5,000 for a portion of the engineering fees for study, design, and installation of qualifying EE projects
- Customer may be eligible for an additional \$5,000 if qualifying natural gas technologies are installed.

Preapproval is required:

Contact CenterPoint Energy early in the idea or proposal stage to review the project.

CenterPointEnergy.com/MNCustom

Commercial & Industrial Audit Services



Scoping Audits

This program can help identify opportunities for major energy-efficiency improvements for customers with more complex systems.

CenterPointEnergy.com/ScopingAudit

Steam Trap Audit

An audit of your customers' steam distribution systems can help increase their efficiency by identifying steam traps in need of replacement or repair.

Customers can combine eligible audit rebates with qualifying equipment rebates provided through our Custom Rebate Program. Additional custom rebates are subject to engineering and payback criteria analysis for qualification.

CenterPointEnergy.com/SteamTrapAudit

Commercial & Industrial Audit Services



Natural Gas Energy Analysis

A Natural Gas Energy Analysis can help businesses of any size find energy savings.

A certified energy auditor will visit the facility and:

- Inspect the building envelope and installed natural gas equipment
- Examine how the equipment is operating
- Identify opportunities to improve efficiency and potentially qualify for rebates
- All analyses receive a detailed report with specific recommendations to help develop an energy-savings plan. Participants are also eligible for free direct-install natural gas-saving measures, including programmable thermostats, energy-efficient faucet aerators and showerheads, and weather stripping for exterior doors.

New for 2021- A comprehensive natural gas and electric audit

CenterPoint Energy is partnering with Xcel Energy to offer our joint customers a comprehensive electric/natural gas energy audit. If you receive your electric service from Xcel Energy, you can request a joint electric/natural gas site visit for a total co-pay of \$500. See website for additional details.

CenterPointEnergy.com/EnergyAnalysis

Design/Engineering Programs



- Recommissioning Program
- Industrial Process & Commercial Efficiency Program
- Energy Design Assistance



CenterPointEnergy.com/EngineeringPrograms

Other Programs & Services



- Energy Data Portal
- Energy Star® Verification Assistance Program
- Multi-family Building Efficiency Program
- Affordable housing multi-family program



Questions?