

# Commercial and industrial rebate programs and services



Your rebate programs and services guide to energy-efficient solutions





Natural gas equipment rebates from CenterPoint Energy are an excellent way to save your customers money on energy-efficient equipment installations, including heating systems, boilers, boiler system components, tune-ups, water heating, industrial process equipment, custom energy-saving projects and more.

We also have programs to help your customers identify ways to save, such as the Commercial and Industrial Audit Services Program and design and engineering programs. You'll find details on all of these programs and more in this booklet.

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## We're here to help you!

Your commercial trade ally rebate team is your partner in the natural gas business and is here to help. We look forward to working with you! Do you have trade ally incentive program or rebate questions? If so, call 612-321-4330 or 800-234-5800 ext. 4330.



### Al Jongerius

#### Trade ally representative

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Contact Al for:

- Rebate and incentive program information
- Office and virtual visits
- Contact information updates
- Trade ally ID requests
- Distributor events



### Brent Casmey

#### Energy efficiency engineer

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612-321-4342 • 800-234-5800, ext. 4342

Contact Brent for:

- Technical questions
- New potential rebatable technologies
- Process equipment rebates
- Custom project rebates
- Process Efficiency Program



### Eric Johansen

#### Energy efficiency engineer

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Contact Eric for:

- Technical questions
- New potential rebatable technologies
- Process equipment rebates
- Custom project rebates
- Energy Design Assistance
- Recommissioning



### Teri LeFaive

#### Program coordinator

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Contact Teri for:

- Rebate program information
- Rebate processing questions
- Commercial and industrial rebate status inquiries

Boilers

Equipment	Customer rebate	Efficiency rating*	Trade ally incentive
High-efficiency hot water boilers	\$1,800/MMBtuh input	85 - 87.9%	\$150/boiler
Condensing efficiency hot water boilers	\$3,500/MMBtuh input	≥88%	\$300/boiler
Steam boilers (high- and low-pressure)	\$500/MMBtuh input	≥83% thermal efficiency	\$300/boiler

Boiler system components

Equipment	Customer rebate	Trade ally incentive
Boiler tune-ups**	25% Of tune-up cost; up to \$300/boiler; eligible every other year	\$10/tune-up
Steam trap repair/replacements†	35% Of repaired/replaced equipment cost	\$5/trap
Boiler turbulators	35% Of equipment and installation costs, up to \$750/boiler	\$75/boiler
Modulating burner replacements	\$450 Per MMBtu input; up to 25% of equipment cost	\$100/burner
Stack dampers	\$250 Per MMBtu boiler input; not to exceed 35% of equipment and installation costs	\$25/damper
Boiler reset controls	\$150 Per control system; not to exceed equipment cost	\$10/control
Boiler cut-out controls	\$150 Per control system; not to exceed equipment cost	\$10/control
Linkageless controls	\$300 Per MMBtu boiler input	\$50/control
Pipe insulation (hydronic heat, low- and high-pressure steam heat)	\$2.50 Per lineal foot (LF), retrofit only	\$.20/LF Min. \$20, max. \$200/site

\*Boiler efficiency rating to represent the installed operating efficiency of the boiler for the application (i.e. based on designed return water temperature, average input level, steam pressure, etc.).

\*\* Eligible every other year.

†Trap type includes float and thermostatic (F&T), bucket, and thermostatic. Orifice traps do not qualify. Terms and conditions apply.



Other heating systems

Equipment	Customer rebate	Efficiency rating	Trade ally incentive
Forced-air furnaces and single package vertical units	\$200/furnace	92% - 95.9% AFUE	\$40/unit online form submission \$20/unit paper form submission
	\$400/furnace	96% - 96.9% AFUE	
	\$600/furnace	≥97% AFUE	
Smart thermostats	\$50/thermostat		\$7.50/unit online form submission \$3.75/unit paper form submission
Condensing unit heaters	\$300/heater not to exceed 25% of equipment cost	≥88% thermal efficiency	\$25/heater
Infrared heaters	\$250/heater	Low-intensity tube-type	\$25/heater
CO garage sensors	\$100/sensor	Retrofit only	\$10/sensor
Garage door hinge (spring-loaded)	\$7.50/hinge		\$25/door
Garage air curtains	\$20/sq ft garage door area		\$100/curtain
Demand control ventilation	\$100/sensor	Retrofit only	\$10/sensor
Electronic ignition hearth	\$75/hearth		\$20/unit online form submission \$10/unit paper form submission
Energy recovery wheels	\$0.50/CFM		\$100/wheel
High-volume low-static fans	\$500/fan		\$50/fan

CenterPointEnergy.com/CommercialTradeAlly

Did you know?

Having your customer's boiler tuned-up at least every two years can increase boiler operating efficiency from 1 to 5%.

Modulating burners can allow for 3% better efficiency and lessen cycling of your customer's boiler system during part-load seasons.

As part of your customer's building automation system, adding boiler controls (such as cut-out and reset controls) can save energy and money by optimizing their hot water temperature. This helps your customer's boiler operate about 5% more efficiently.

Infrared and condensing unit heaters can operate 10% more efficiently than standard natural gas unit heaters.



Water heaters

Equipment	Customer rebate	Efficiency rating	Trade ally incentive
Water heaters tank or tankless	\$200/ 100,000 Btuh input	≥88% efficiency	\$25/unit
Tank water heaters ≤75,000 Btuh	\$250/unit	≥.64 UEF (medium usage bin ≤55 gal) ≥.68 UEF (high usage bin ≤55 gal) ≥.80 UEF (high usage bin >55 gal)	\$15/unit
Pipe insulation domestic hot water	\$2.50/lineal foot (LF)	Retrofit only	\$.20/LF Min. \$20, max/site

Note: For tank water heaters ≤75,000 Btuh rebate to apply, the new equipment must be listed and Uniform Energy Factor (UEF) or thermal efficiency verified on the current Air-Conditioning, Heating and Refrigeration Institute (AHRI) or ENERGY STAR® websites.

Commercial laundry

Equipment	Customer rebate	Trade ally incentive
Ozone laundry retrofit only	\$10/lb washer capacity	\$100/kit
Modulating clothes dryer retrofit only	\$250/kit	\$50/dryer

\*Retrofit valve. Moisture sensors do not qualify.



Did you know?

Condensing hot water heaters recover heat from combustion flue gas for your customer's domestic hot water, saving them about 10 to 15% in hot water energy costs.

Multi-family property owner or manager? Take advantage of BONUS INCENTIVES (prescriptive measures only).

MultiFamilyEnergySolutions.com

**30% BONUS** Incentive to rebates earned on market-rate multi-family housing

**3X BONUS** Incentive to rebates earned on affordable multi-family housing, up to the equipment cost

Industrial process equipment

Equipment	Customer rebate	Efficiency rating*	Trade ally incentive
Industrial high-efficiency hot water boilers	\$1,800/MMBtuh input	85 - 87.9%	\$150/boiler
Industrial condensing efficiency hot water boilers	\$3,500/MMBtuh input	≥88%	\$300/boiler
Industrial steam boilers (high- and low-pressure)	\$500/MMBtuh input	≥83% thermal efficiency	\$300/boiler
Industrial equipment tune-up**	25% of tune-up cost		\$100/tune-up
Industrial stack economizers (non-condensing)	\$500/MMBtuh input		\$100/unit
Industrial stack economizers (condensing)	\$1,000/MMBtuh input		\$100/unit
Industrial steam trap replacements†	35% of repaired/replaced equipment costs		\$5/trap
Industrial boiler turbulators	35% of equipment and installation costs up to \$750		\$75/boiler
Industrial modulating burner replacements	\$450/MMBtu boiler input, not to exceed 25% of equipment cost		\$100/burner
Industrial stack dampers	\$250/MMBtu boiler input, not to exceed 35% of equipment cost		\$25/damper
Industrial boiler reset controls	\$150/control system, not to exceed equipment cost		\$10/control
Industrial boiler cut-out controls	\$150/control system, not to exceed equipment cost		\$10/control
Industrial linkageless controls	\$300/MMBtu boiler input		\$50/control
Industrial pipe insulation (hydraulic heat, low- and high-pressure steam heat)	\$2.50/lineal foot (LF), retrofit only		\$.20/LF Min. \$20, max. \$200/site

\*Boiler efficiency rating to represent the installed operating efficiency of the boiler for the application (i.e. based on designed return water temperature, average input level, steam pressure, etc.).

\*\*Eligible every other year. Terms and conditions apply.

†Trap type includes float and thermostatic (F&T), bucket, and thermostatic. Orifice traps do not qualify.

CenterPointEnergy.com/ProcessRebates

Custom rebates

Our custom rebates are designed for the unique equipment needs of our commercial and industrial customers pertaining to natural gas consumption in a manufacturing process or for heating or water heating.

Engineering Assistance Program

If you need further engineering assistance identifying energy-efficiency projects, the Engineering Assistance Study Funding program provides funding up to \$5,000 to commercial and industrial customers for a portion of engineering fees for study, design and installation of qualifying energy-efficiency projects. Customers may be eligible for up to an additional \$5,000 if qualifying natural gas technologies are installed. Pre-approval of the study and funding are required prior to starting.

Custom rebate examples

The following equipment qualifies for a custom rebate. Other natural gas equipment may qualify if it will save energy for your customers' operations:

- Air destratification systems
- Control systems
- Waste heat recovery
- Heat-treating furnaces
- Dust-collection systems
- Process tank insulation

Be sure to contact CenterPoint Energy early in the project planning stage to discuss any custom rebate possibilities.

Trade ally incentives now available!

CenterPointEnergy.com/MNCustom

Allowing customers to choose the services that fit their needs, this program starts with the Natural Gas Energy Analysis to help identify energy-saving opportunities. Find the program below that works best for your customers.

AUDIT (DAYS)	Cost to participate
<p><b>Natural Gas Energy Analysis (NGEA) - Commercial/Industrial</b></p> <ul style="list-style-type: none"> <li>Identify energy-saving opportunities for buildings of any size</li> <li>Examine current energy consumption, installed natural gas equipment and how it is operating</li> <li>Opportunity to update door gaskets, door sweeps, aerators, programmable thermostats and showerheads at no additional cost</li> <li>Basic to comprehensive audit offerings</li> <li>Potential for rebates</li> </ul> <p style="text-align: right;"><a href="http://CenterPointEnergy.com/EnergyAnalysis">CenterPointEnergy.com/EnergyAnalysis</a></p>	<p>\$50 co-pay (Basic)</p> <p>\$200 co-pay (Comprehensive)</p> <p>\$500 co-pay (Comprehensive combo natural gas and electric if in both CenterPoint Energy and Xcel Energy's territory)</p> <p>Ad hoc services (based on services provided)</p>
PROGRAM/STUDY	Funding available
<p><b>Steam Trap Audit - Commercial/Industrial</b></p> <ul style="list-style-type: none"> <li>Testing every steam trap in your facility to identify those that need to be replaced or repaired</li> <li>Document locations and steam trap types in your building</li> <li>Ideal for any building using steam for heating or process equipment</li> <li>Rebates for qualifying installed equipment</li> <li>Customers are eligible to participate in the Steam Trap Audit Program every other year</li> </ul> <p style="text-align: right;"><a href="http://CenterPointEnergy.com/SteamTrapAudit">CenterPointEnergy.com/SteamTrapAudit</a></p>	<p>Pays \$15/tested trap, up to 100% of audit costs</p> <p>Potential for rebate of 35% of repaired/replaced cost</p>
STUDY (MONTHS)	Funding available
<p><b>Recommissioning - Commercial/Industrial</b></p> <ul style="list-style-type: none"> <li>Funding for third party to identify energy-saving measures for entire facility or a specific system (i.e. ventilation, building automation or boiler optimization) to bring your building back to peak operating performance</li> <li>Ideal for schools, churches, institutions, foodservice applications and more complex commercial spaces</li> <li>Rebates for qualifying installed equipment</li> </ul> <p style="text-align: right;"><a href="http://CenterPointEnergy.com/EngineeringPrograms">CenterPointEnergy.com/EngineeringPrograms</a></p>	<p>Funding third party study costs up to 75% capped at \$10,000 (contingent upon energy saving potentials)</p>
<p><b>Scoping Audit - Industrial</b></p> <ul style="list-style-type: none"> <li>Third party audit to identify multiple energy-efficiency improvements for industrial customers that use natural gas for process and heating loads</li> <li>Ideal for industrial customers with complex processes, such as manufacturing, food processing, metal fabrication, etc.</li> </ul> <p style="text-align: right;"><a href="http://CenterPointEnergy.com/ScopingAudit">CenterPointEnergy.com/ScopingAudit</a></p>	<p>Funding third party study costs up to 90% capped at \$15,000 (contingent upon pre-approval after CenterPoint technical review)</p>
<p><b>Engineering Assistance - Commercial/Industrial</b></p> <ul style="list-style-type: none"> <li>Funding for third party engineering evaluation to identify energy efficiency projects</li> <li>Commonly used for capital funded projects</li> <li>Rebates for qualifying installed equipment</li> </ul> <p style="text-align: right;"><a href="http://CenterPointEnergy.com/MNCustom">CenterPointEnergy.com/MNCustom</a></p>	<p>Up to \$5,000 funding for study costs</p> <p>Additional study cost funding up to \$5,000 for installation of study recommended projects (Capped at 50% of project costs)</p>

LONG-TERM COMPREHENSIVE PLAN (YEARS)	Funding available
<p><b>Industrial Process and Commercial Efficiency - Commercial/Industrial</b></p> <ul style="list-style-type: none"> <li>Multi-phase program to address long-term comprehensive energy efficiency plans</li> <li>Financial support during identification of energy-saving opportunities, design/engineering and implementation phases</li> <li>Geared towards mid-large customers or large commercial customers with large-scale heating plant systems</li> <li>Done in collaboration with electric utility</li> <li>Customers looking to achieve certification, such as International Standards Organization 50001 or the Department of Energy's 50001 Ready, can participate in this program to identify and prioritize energy-saving opportunities</li> </ul> <p style="text-align: right;"><a href="http://CenterPointEnergy.com/EngineeringPrograms">CenterPointEnergy.com/EngineeringPrograms</a></p>	<p>Full financial support for Phase 1</p> <p>Additional funding available for Phases 2 and 3</p> <p>Project rebates available</p>
NEW CONSTRUCTION/MAJOR RENOVATIONS	Funding available
<p><b>Energy Design Assistance Program - Commercial/Industrial</b></p> <ul style="list-style-type: none"> <li>Our third party energy modeling firm consults with the design team to incorporate energy-efficient strategies into the building design</li> <li>Ideal for commercial customers (healthcare, multi-family, schools, government/municipal)</li> <li>Support for Leadership in Energy and Environmental Design (LEED) certification or Minnesota Sustainable Building 2030 (SB 2030) performance standards is also available</li> </ul> <p style="text-align: right;"><a href="http://CenterPointEnergy.com/EngineeringPrograms">CenterPointEnergy.com/EngineeringPrograms</a></p>	<p>No cost consultation</p> <p>Rebates for projects that realize over 5% energy savings</p>



## Energy Data Portal

You can't manage energy you don't measure. Energy benchmarking is a foundational element of an organization's energy management strategy. Businesses use benchmarking to measure the energy use performance of a building and to inform performance improvement plans to manage energy costs. Across many commercial and multi-family building markets, this practice has become standard operating procedure.

The FREE Energy Data Portal from CenterPoint Energy is designed to make natural gas energy benchmarking easy. The portal offers a secure, online solution to request and receive whole-building natural gas energy use data and automatically transfers this information to ENERGY STAR Portfolio Manager® where CenterPoint commercial and multi-family customers can track building energy performance.



[CenterPointEnergy.com/BenchmarkingResources](http://CenterPointEnergy.com/BenchmarkingResources)

## ENERGY STAR® Verification Assistance Program

This program requires that a building's application be verified by a registered professional engineer or architect. CenterPoint will reimburse first time participating customers for the cost of the ENERGY STAR® application verification up to \$1,500 per building. Subsequent year participants will qualify for half the cost of the ENERGY STAR application verification up to \$750 per building PLUS up to an additional \$750 if documentation is furnished of an implemented natural gas savings measure resulting in a CenterPoint rebate. Customers must provide a copy of the verified application and documentation of the verification costs.

[CenterPointEnergy.com/EngineeringPrograms](http://CenterPointEnergy.com/EngineeringPrograms)



## Multi-Family Building Efficiency Program

This joint program with Xcel Energy is offered at no cost to five plus unit multi-family customers to encourage them to take a comprehensive approach to energy efficiency throughout their building. The program includes free energy audits, energy-saving upgrades and bonus energy efficiency rebates. To be eligible, buildings must have either:

- Electric and natural gas service from Xcel Energy or
- Natural gas service from CenterPoint Energy

## Affordable Housing Multi-Family 3X bonus rebates

This program provides bonus rebates to property owners/landlords of low-income properties for high-efficiency natural gas equipment installed in multi-family buildings with five plus units. Qualifying equipment includes furnaces, boilers, other heating systems, water heaters, foodservice equipment and more. Eligible buildings must be low-income qualified. Insulation rebates and weatherization may also be available for income-qualified buildings.

[MultiFamilyEnergySolutions.com](http://MultiFamilyEnergySolutions.com)





Nearly 90% of chefs prefer cooking with natural gas!\* Commercial foodservice customers can take advantage of CenterPoint Energy rebates on high-efficiency natural gas equipment. Plus, we offer trade ally incentives for each qualifying foodservice rebate sold by your company.

*\*Source: Energy Solutions Center, Blue Flame Alliance Study*

Equipment	Rebate/unit	Efficiency rating	Trade ally incentive
<b>Booster water heaters</b>	<b>\$1,000</b>		<b>\$125</b>
<b>Broilers</b> infrared, upright	<b>\$720</b>		<b>\$110</b>
<b>Charbroilers</b> infrared	<b>\$360</b>		<b>\$55</b>
<b>Combi ovens</b>	<b>\$2,400</b>	CEW & ENERGY STAR®	<b>\$270</b>
<b>Combi ovens</b>	<b>\$1,800</b>		<b>\$270</b>
<b>Convection ovens</b>	<b>\$600</b>	CEW & ENERGY STAR®	<b>\$90</b>
<b>Conveyor broilers</b>	<b>\$900</b>	CEW	<b>\$140</b>
<b>Conveyor ovens</b>	<b>\$900</b>	CEW	<b>\$140</b>
<b>Cooktop</b> efficient gas burner	<b>\$50</b>	CEW	<b>\$10</b>
<b>Dishwashers</b> natural gas heated	<b>\$1,200</b>		<b>\$150</b>
<b>Dishwashers*</b> with natural gas hot water source	<b>\$300</b>	ENERGY STAR®	<b>\$75</b>
<b>Fryers</b> ≥60% cooking energy efficiency	<b>\$1,200</b>	CEW & ENERGY STAR®	<b>\$75</b>
<b>Fryers</b> 51-59% cooking energy efficiency	<b>\$900</b>	CEW & ENERGY STAR®	<b>\$75</b>
<b>Fryers</b> 50% cooking energy efficiency	<b>\$600</b>	CEW & ENERGY STAR®	<b>\$75</b>
<b>Griddles</b>	<b>\$360</b>	CEW & ENERGY STAR®	<b>\$60</b>
<b>Kitchen hood</b> demand control ventilation	<b>\$0.36/hood CFM</b>		<b>\$180</b>
<b>Pasta cookers</b>	<b>\$240</b>		<b>\$40</b>
<b>Range base</b> efficient	<b>\$600</b>	CEW	<b>\$90</b>
<b>Rotating rack ovens</b> single	<b>\$600</b>	CEW & ENERGY STAR®	<b>\$180</b>
<b>Rotating rack ovens</b> double	<b>\$1,200</b>	CEW & ENERGY STAR®	<b>\$180</b>
<b>Rotisserie ovens</b> infrared	<b>\$600</b>		<b>\$90</b>
<b>Salamander broilers</b> infrared	<b>\$180</b>		<b>\$30</b>
<b>Steamers</b> compartment	<b>\$1,200</b>	CEW & ENERGY STAR®	<b>\$180</b>
<b>Steam equipment**</b>	<b>\$500</b>		<b>\$50</b>

*\*High temperature conveyor door-type and pot, pan, utensil only*

*\*\*Ask about qualifying equipment.*



### Natural gas – the preferred energy choice for cooking

#### Lower operating costs\*

Annual energy costs for customers using natural gas is projected to be 30-50% less than the price of other fuels through 2050.

#### Precision control for better quality

Calculate your potential savings with our commercial foodservice calculator at [CenterPointEnergy.com/FSCalc](https://CenterPointEnergy.com/FSCalc).

*\*Sources: American Gas Association (AGA) Playbook 2024; Energy Solutions Center, Blue Flame Alliance Study*

### Equipment and customer eligibility

- CenterPoint Energy commercial customers who install qualifying equipment in CenterPoint’s Minnesota service territory
- Equipment must meet program specification requirements. For programs listed with California Energy Wise (CEW) or ENERGY STAR® ratings, refer to [CenterPointEnergy.com/Foodservice](https://CenterPointEnergy.com/Foodservice)
- Rebates apply to new equipment only

*Note: See detailed qualifications, rules, requirements and warranty information on the CenterPoint rebate application.*

### Complimentary training is available at the Foodservice Learning Center!

Our Foodservice Learning Center, conveniently located near downtown Minneapolis, is one of only a handful of centers of its kind in the country!

- Visit the center for an equipment consultation before making a purchase, or for staff training after you’ve selected your equipment.
- We offer customized training and flexible scheduling for groups up to 25.



### Ann Lovcik

**Foodservice energy efficiency expert**

Ann.Lovcik@CenterPointEnergy.com

612-321-5470

Contact Ann for:

- Our state-of-the-art Foodservice Learning Center
- Complimentary equipment testing
- Hands-on demonstrations
- Latest natural gas cooking technologies
- Foodservice industry expertise



## We're here to help you

We look forward to seeing you throughout the year. Here are just some of the opportunities:

### Trade Ally Kickoff Seminar

Start the new year by attending a seminar and receive valuable information on how you can help your customers save money and energy.

### Energy Efficiency and Technology Conference

Meet the experts and discover how the latest energy efficiency strategies and natural gas technologies can strengthen the bottom line for your customers' commercial and industrial facilities.

### Office visits

We are available to come to your business and talk with you and your staff about our rebate offerings and trade ally incentives. To request a visit, contact us today. See page two for contact information.

### Webinars

Our free webinars offer access to and information from some of the leading industry experts on natural gas technologies, pricing and supply, as well as industry news and information on natural gas benefits.


### Distributor events and meetings

Our commercial trade ally team can give a presentation or have a tradeshow display at your event or meeting. To request a visit, contact us today. See page three for contact information.

### Energy conversion factors

Comparative thermal values	1.00 million Btu	24.0 million Btu	0.0916 million Btu	0.125 million Btu	0.139 million Btu	0.150 million Btu	0.009412 million Btu
Natural gas 1000 Btu / cu ft	1000 cu ft	24,000 cu ft	91,600 cu ft	125,000 cu ft	139,000 cu ft	150,000 cu ft	3,412 cu ft
Coal 12,000 Btu / lb	83,333 lb	2,000 lb	7,633 lb	10,417 lb	11,583 lb	12,500 lb	0,2843 lb
Propane 91,600 Btu / gal	10.917 gal	262,009 gal	1 gal	1,365 gal	1,517 gal	1,638 gal	0.0373 gal
Gasoline 125,000 Btu / gal	8,000 gal	192,000 gal	0.733 gal	1 gal	1,112 gal	1,200 gal	0.0273 gal
Fuel oil #2 139,000 Btu / gal	7,194 gal	172,662 gal	0.659 gal	0.699 gal	1 gal	1,079 gal	0.0245 gal
Fuel oil #6 150,000 Btu / gal	6,666 gal	160,000 gal	0.611 gal	0.633 gal	0.927 gal	1 gal	0.0227 gal
Electricity 3412 Btu / kWh	293,083 kWh	7,033,998 kWh	28,846 kWh	36,635 kWh	40,739 kWh	43,962 kWh	1 kWh

1 Therm	≈ 100,000 Btu	≈ 100 CF
10 Therms	≈ 1,000,000 Btu	≈ 1 MMBtu
10 Therms	= 1 Dekatherm (DT)	≈ 1 MCF
1 Cubic Foot (CF)	≈ 1,000 Btu	
1 MCF	= 1,000 CF	≈ 10 Therms
1 CFH	= 1 MBH	= 1,000 Btu/hour



### Looking for more ways to save?

Check out our energy efficiency tips.



## Sell more with our tools and services

### Complimentary sales tools and information

Your customers will appreciate it when you show them how much they can save on their energy bills by upgrading to high-efficiency natural gas equipment. Use these helpful presentation tools to close the sale:

- Engineering equation and conversion factors
- Gas meter flow timetable
- Natural gas meter placement guide
- Clocking a digital gas meter guide

*Note: Fill out the business reply card inside this guide to order any of these tools.*

### Online resources

Visit [CenterPointEnergy.com/CommercialTradeAlly](http://CenterPointEnergy.com/CommercialTradeAlly) for:

- Rebate guidelines and fill-and-print rebate applications
- Natural gas pricing information
- Email updates on-
  - Monthly natural gas prices
  - Energy- and money-saving rebates
  - Seasonal curtailment information
  - Educational seminars
  - And more!



### Access to the Energy Link e-newsletter

This quarterly publication features articles on money- and energy-saving opportunities from CenterPoint Energy, natural gas news, technologies, efficiency strategies, environmental issues, regulatory information and more.

### Online calculators

Show your customers how much they may save on their energy bills and ways to reduce their environmental impact!

- **Energy costs and emissions:** Show customers how they can benefit from choosing natural gas equipment compared to other energy sources.

[CenterPointEnergy.com/EnergyCalculator](http://CenterPointEnergy.com/EnergyCalculator)

- **Geothermal cost comparison:** Calculate the return on investment and environmental benefits of high-efficiency natural gas heating systems compared to geothermal heating systems.

[CenterPointEnergy.com/EnergyCalculator](http://CenterPointEnergy.com/EnergyCalculator)

- **Rebate calculator:** Calculate the estimated rebate amount your customers will receive when they take advantage of any of our prescriptive rebates.

[CenterPointEnergy.com/RebateCalculator](http://CenterPointEnergy.com/RebateCalculator)



## Important reminders

### Commercial rebate processing

Download fill-and-print rebate forms at [CenterPointEnergy.com/BusinessRebates](https://CenterPointEnergy.com/BusinessRebates)

### Ways to submit completed applications:

**Online** Download fill-and-print rebate forms at [CenterPointEnergy.com/BusinessRebates](https://CenterPointEnergy.com/BusinessRebates)

**Email** [MNCommercialRebates@CenterPointEnergy.com](mailto:MNCommercialRebates@CenterPointEnergy.com)

**Mail** Commercial Rebate Processing  
CenterPoint Energy  
PO Box 59038, Minneapolis, MN 55459-0038

**Fax** 612-321-4561



For trade ally online rebate application submission for single package vertical units, forced-air furnaces, electronic ignition hearths and smart thermostats go to [CenterPointEnergy.com/CommercialTradeAlly](https://CenterPointEnergy.com/CommercialTradeAlly) and click on *How to submit for rebates*.

Don't have your trade ally ID number? Or, can't find yours? Please contact us at 612-321-4305 or [RebateAccounting@CenterPointEnergy.com](mailto:RebateAccounting@CenterPointEnergy.com)

## Trade ally incentives

### Program dates are Jan. 1 - Dec. 31

Receive incentives for promoting our rebate programs and for generating qualifying rebate applications.

- Completed applications must be submitted online or received by Dec. 31
- Completed applications must include a dated sales invoice or receipt
- Invoice/receipt must include brand, complete model number, serial number, purchaser name and installation address
- Eligible: homeowners, builders, renters, landlords, commercial and industrial businesses and agencies
- Equipment installed under warranty replacement does not qualify for a rebate
- One rebate application per qualifying piece of high-efficiency natural gas equipment



## Commercial incentives - three simple steps

### 1. Submit a W-9

To comply with tax laws and pay your incentives, we need a current copy of your W-9 on file every two years. Please fill out an EFT form and incentives will be direct-deposited.

### 2. Receive a trade ally ID

Once we have your W-9, you'll receive a six-digit trade ally ID to track and pay your incentives. Include it whenever you submit rebate applications.

### 3. Send completed applications

After installations are complete, submit rebate applications. We will mail your customers' rebates upon processing and send your incentive checks to you quarterly.

CenterPoint Energy is committed to fueling our future by continuing to provide safe and reliable energy to the customers we have the privilege to serve.

**INNOVATIVE:** We are exploring innovative technologies like green hydrogen, made-in-Minnesota renewable natural gas and other developing technologies aimed at reducing emissions from our operations.

**CONSERVATION:** CenterPoint is committed to helping our Minnesota customers lower their natural gas emissions by 20-30% by 2035. Emissions can be reduced through the implementation of energy-efficiency programs, use of high-efficiency natural gas appliances, equipment and smart thermostats and usage of low and zero carbon fuels.

[CenterPointEnergy.com/Sustainability](https://CenterPointEnergy.com/Sustainability)

**COST-EFFECTIVE:** Presently, natural gas may be more affordable than other energy sources, providing your household and business with a cost-effective way to heat, cook and operate appliances.

**SAFETY:** CenterPoint is actively investing in its gas infrastructure to support the needs of our communities. We focus on projects that increase the integrity of our infrastructure to help us continue delivering natural gas safely and reliably to our customers.

**RELIABLE:** Natural gas is delivered through an extensive underground pipeline network that is often shielded from disruptive events and natural disasters.



**WE PROUDLY SERVE THESE MINNESOTA COMMUNITIES**

Note: Some communities may have more than one utility that serves natural gas. To find out if we serve a particular address, please contact our Construction Hotline at 612-342-5123 or 800-342-4166.

**Acton Township**

Afton  
Albany  
Albany Township  
Albertville  
Alexandria  
Alfsborg Township  
Amboy  
Andover  
Annandale  
Anoka  
Apple Valley  
Arlington  
Atwater  
Avon

**Baldwin Township**

Baxter  
Belgrade Township  
Belle Plaine  
Belle Plaine Township  
Ben Wade Township  
Benson  
Benson Township  
Bergen Township  
Bethel  
Big Lake  
Big Lake Township  
Blaine  
Bloomington  
Blue Earth  
Bongards (Benton Township)  
Braham  
Brainerd  
Brooklyn Center  
Brooklyn Park  
Browerville  
Buckman  
Buffalo

Burns Township

Burnsville

**Cambridge**

Carlos  
Carver  
Cedar Lake Township  
Centerville  
Champlin  
Chanhassen  
Chaska  
Clearwater Township  
Cleveland  
Cleveland Township  
Coates  
Cokato

Cold Spring

Collegeville Township  
Cologne  
Columbia Heights  
Columbus Township  
Coon Rapids  
Corcoran  
Corinna Township  
Cottage Grove  
Crystal  
Cyrus

**Dahlgren Township**

Dalbo Township  
Dassel  
Dayton  
Deephaven  
Douglas Township  
Dovre Township

**Eagan**

Eagle Lake  
East Bethel  
Eden Prairie  
Eden Valley  
Edina

Elk River

Excelsior

**Fish Lake Township**

Foreston  
Fort Snelling  
Freeport  
Fridley

**Garrison**

Gaylord  
Genola  
Glencoe  
Glenwood  
Golden Valley  
Grandy  
(CambridgeTownship)

Grasston

Green Lake Township  
Greenfield  
Greenwood  
Grove City

**Ham Lake**

Hampton  
Hancock  
Hanover  
Hartford Township  
Hartland  
Hassan Township  
Hastings  
Hector  
Helen Township  
Helena Township  
Hilltop

**Hopkins**

Howard Lake

**Ihlen**

Independence  
Isanti  
Isanti Township  
Isle

**Janesville**

Jasper

Jordan

Judson Township

**Kandiyohi Township**

Kasota  
Kimball

**Lake Crystal**

Lake St. Croix Beach  
Lakeland  
Lakeland Shores  
Lakeville  
Lanesburgh Township  
Lastrup  
Le Center

Le Sueur

Lester Prairie  
Leven Township  
Lewisville  
Lexington

Lino Lakes

Litchfield  
Litchfield Township

Little Falls

Livonia Township

Long Beach

Long Lake

Long Prairie

Lonsdale

Loretto

Lowry

Luverne

**Madelia**

Maine Prairie Township  
Mankato  
Maple Grove  
Maple Lake  
Maple Plain  
Marshan Township

Mayer

Mdewakanton Sioux  
(Mystic Lake)

Medford

Medford Township

Medicine Lake

Medina (Hamel)

Melrose

Meriden Township

Miesville

Milaca

Mille Lacs Res

Milo Township

Minneapolis

Mpls/St Paul International  
Airport

Mnettonka

Mnettonka Beach

Mnnestrista

Montgomery

Montgomery Township

Monticello

Monticello Township

Morris

Morristown

Mound

Mounds View

**Nelson**

New Germany

New Hope

New Prague

New Trier

Nicollet

Nicollet Township

Nininger Township

North Mankato

Norwood Yg America

**Oak Grove**

Oak Lawn Township  
Oak Township

Oakdale

Olivia

Onamia

Orono

Osakis

Osseo

Otsego

Owatonna Township

**Paynesville**

Pease

Pierz

Pierz Township

Pipestone

Plato

Plymouth

Princeton

Princeton Township

Prior Lake

**Ramsey**

Randolph

Randolph Township

Ravenna Township

Richfield

Richmond

Robbinsdale

Rockford

Rockville

Rogers

Roscoe

Rosemount

**San Francisco Township**

Sand Creek Township

Sauk Centre

Savage

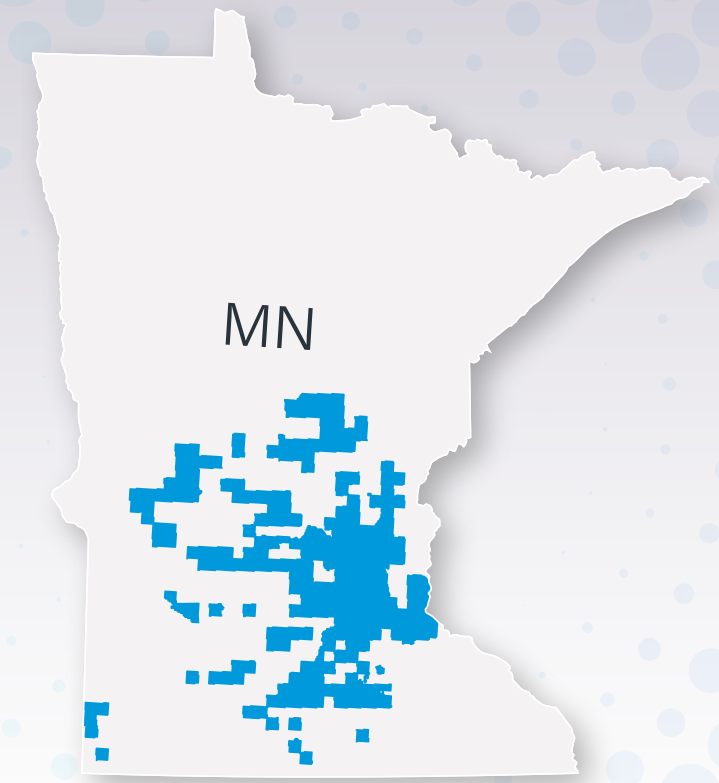
Shakopee

Shorewood

Silver Lake

Skyline

Sleepy Eye



South Bend Township  
South Haven  
Spring Lake Park  
Spring Park  
Springfield  
Springvale Township  
St Anthony  
St Augusta  
St Bonifacius  
St Francis  
St James  
St John Township  
St Joseph Township  
St Lawrence Township  
St Louis Park  
St Mary's Point  
St Michael  
St Peter  
St Wendel Township  
Stanchfield Township  
Starbuck  
Stockholm Township

**Tonka Bay**  
Torning Township  
Tyrone Township  
**Vermillion**  
Veseli (Wheatland Township)  
Victoria  
**Waconia**  
Wahkon  
Waseca  
Waterville  
Watkins  
Wayzata  
Willmar  
Winnebago  
Winsted  
Winthrop  
Woodbury  
Woodland  
Woodville Township  
**Zimmerman**





PO BOX 1165  
MINNEAPOLIS, MN 55440-8909

PRESORT STANDARD  
U.S. POSTAGE  
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PERMIT #XXXXX  
TWIN CITIES

NO INDICIA FOR  
SAMPLES GOING  
TO NICOLE

Energy efficiency  
solutions for you

